



“Business Dynamics” presents:

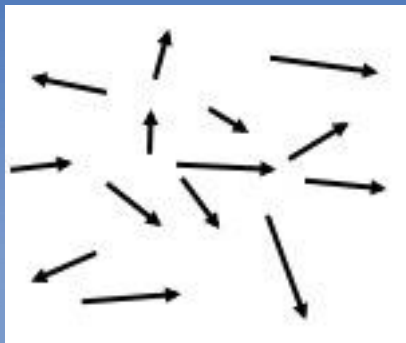
*“Organizational Transformations –
Inspiring Employees Mindsets and
Behaviours for Success”*



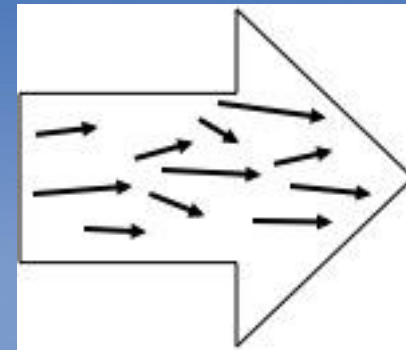
In any Organizational Transformation the biggest challenge isn't Strategic Thinking — it's Execution.

Execution Is a People and Systems/Structure Problem, Not a Strategy Problem.

From



To



How do we achieve that?



Companies that Focus on Job Satisfaction:

- 43% greater productivity (Hay Group)
- 33% higher profitability (Gallup)
- 37% increase in sales (Shawn Achor - Harvard)
- 300% more innovative (HBR)
- 51% lower staff turnover (Gallup)
- 66% lower sick leave (Forbes)
- 125% less burnout (HBR)

What about your company?



The most of the people on planet earth learn in school/work to improve their weaknesses in order to succeed in life. In this way by *focusing on weaknesses they weaken their strengths!*



“Knowing yourself (Self-awareness) and others (Empathy) are 2 of the most important ingredients of Emotional Intelligence”



<https://youtu.be/xwZzyVDFQj0>

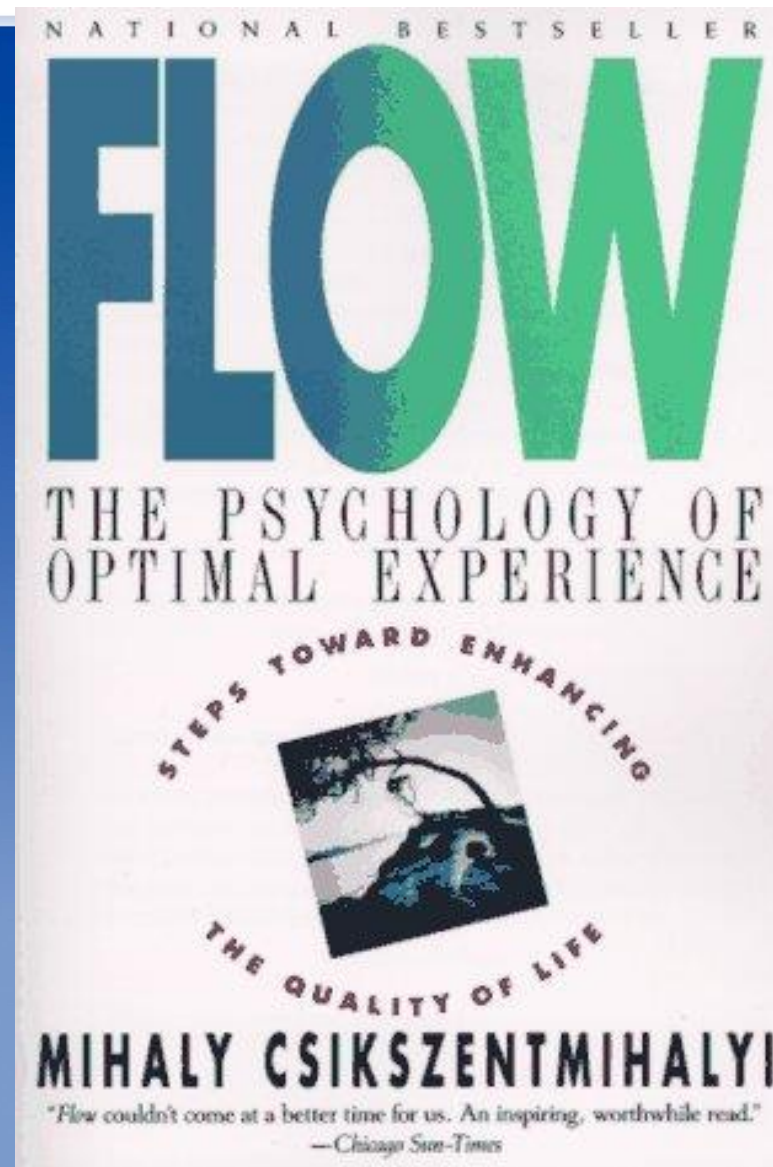
- TRUST
- FLOW



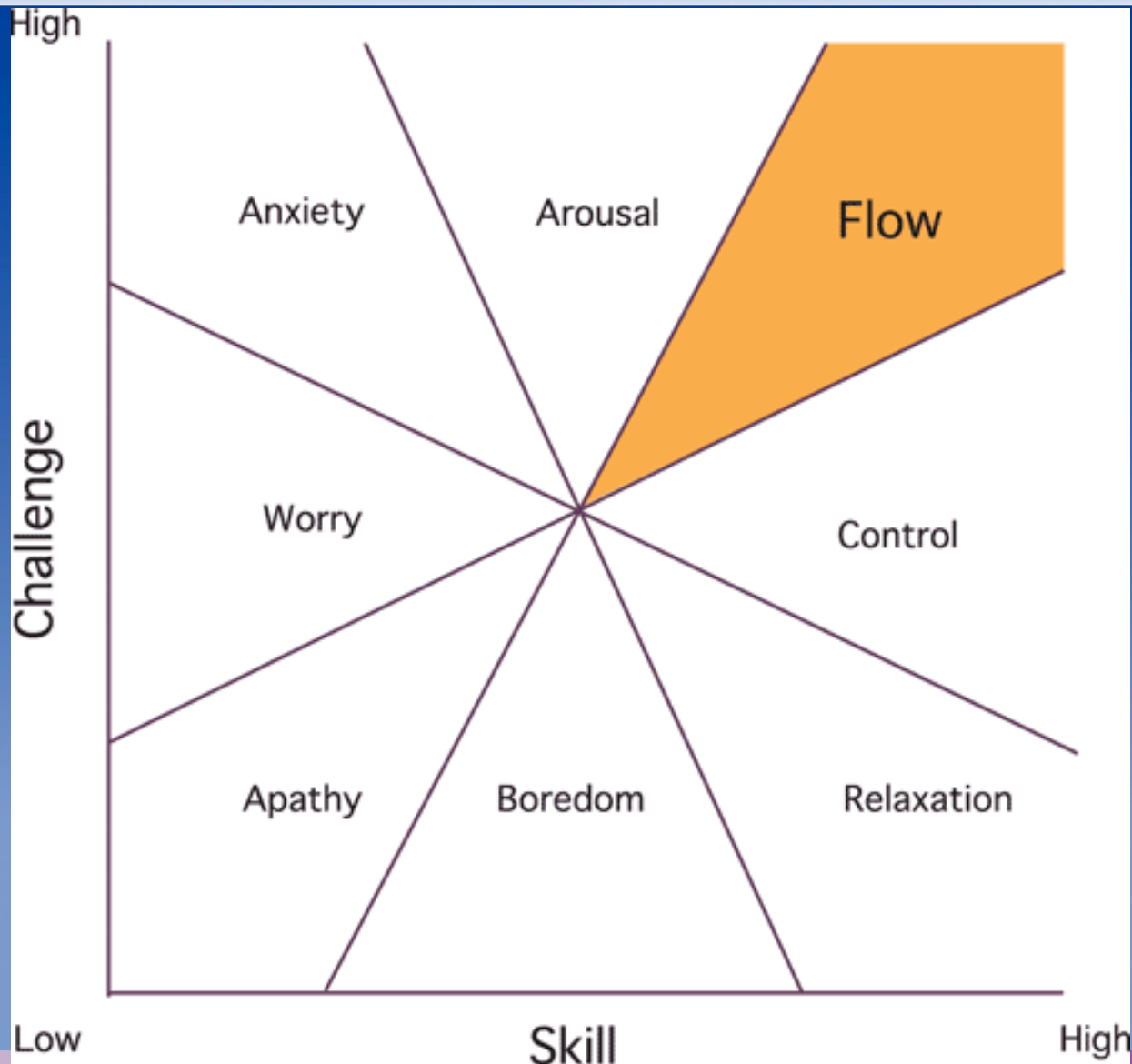
The word **Trust** is related to **Value** delivery.

The more you or your company delivers consistently **Value** (something that customers pay for) the more is trusted. Consequently **Trust** is a measure of **Value**.





The nature of flow





*People working in state of FLOW
are
5 times more productive !!!*



A Team in Flow follows the path of least resistance and not only delivers better, faster and more but also provides an enjoyable and trusting environment where performance is sustainable.





“Team effectiveness and Flow is about effective giving value to others, not just being good at what you are doing”

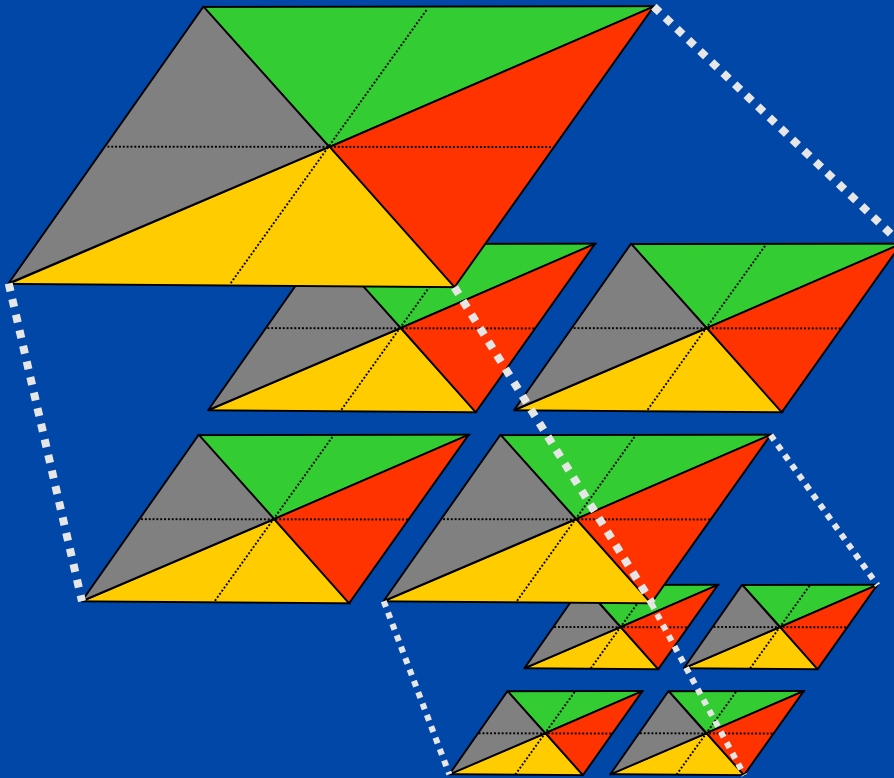




ENTERPRISE flow

TEAM flow

PERSONAL flow

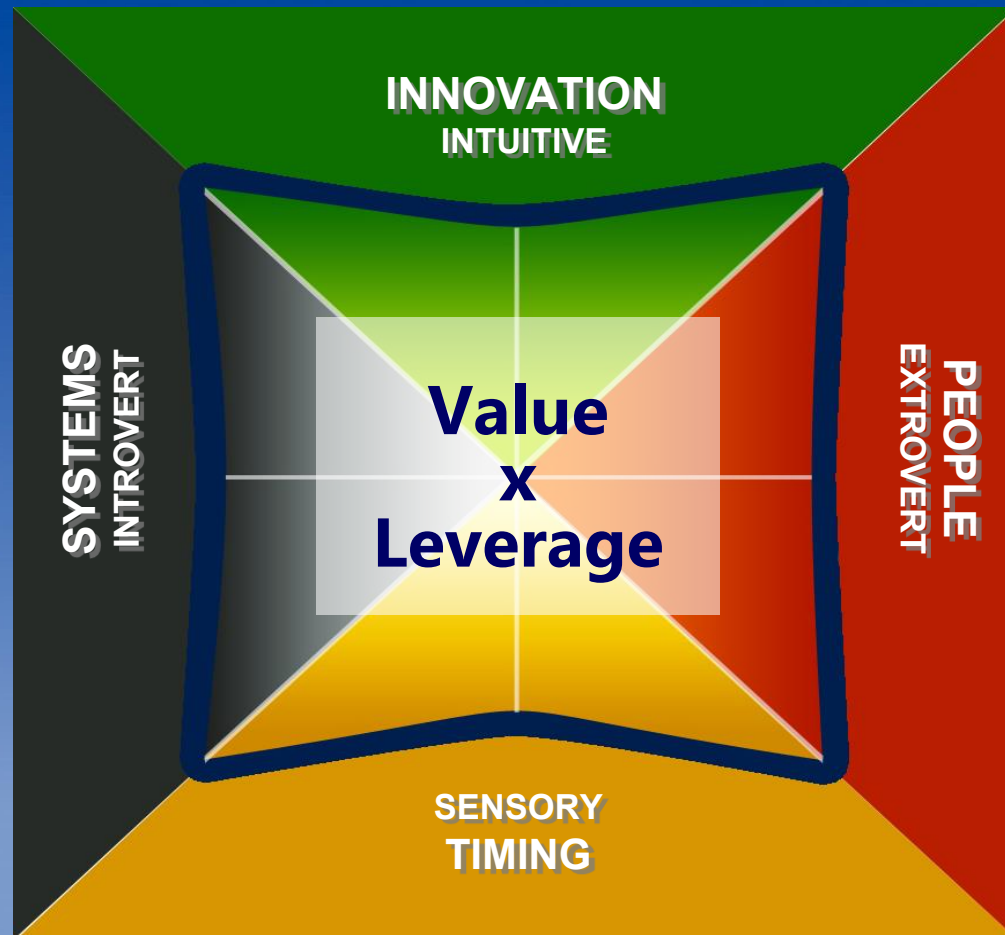


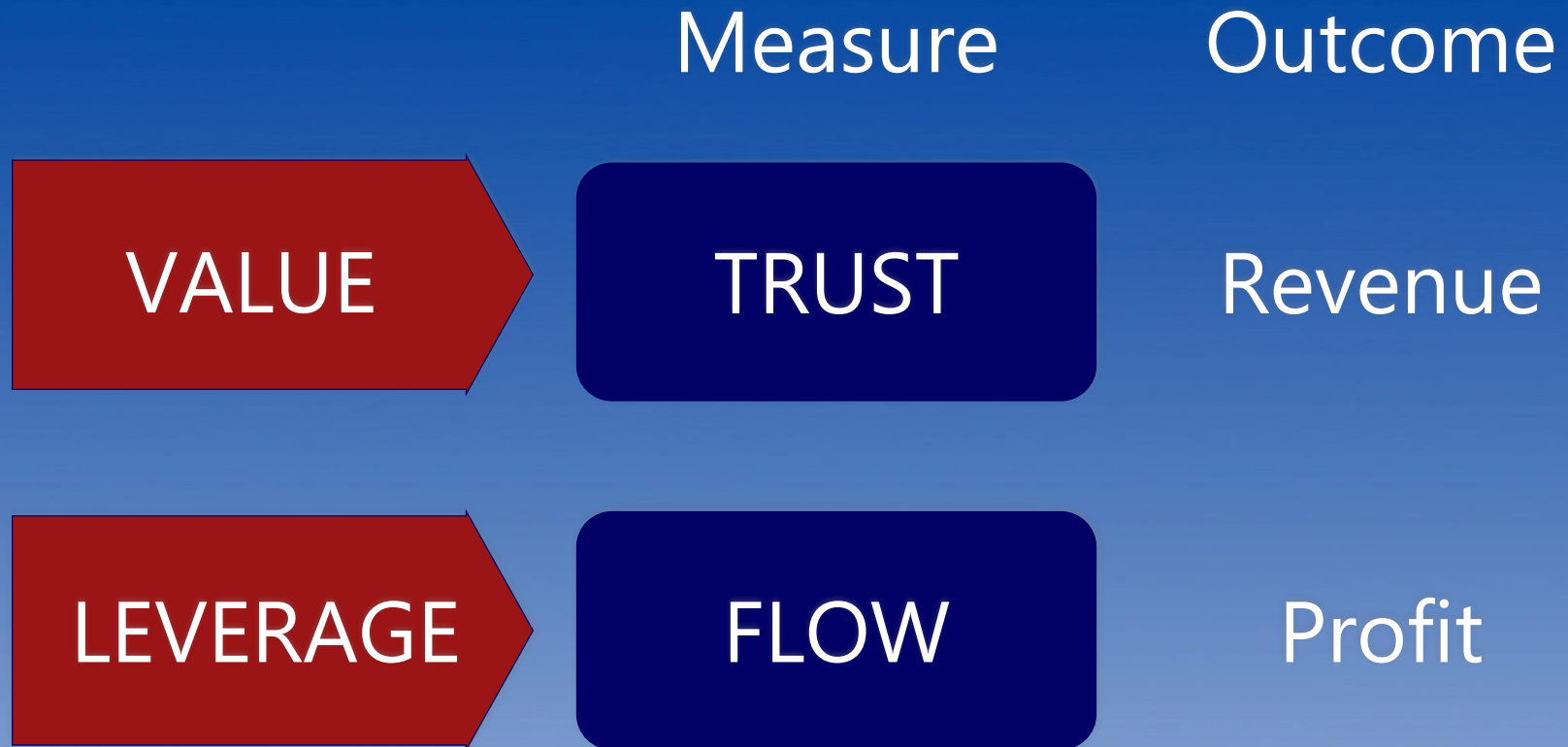
High-performing Teams

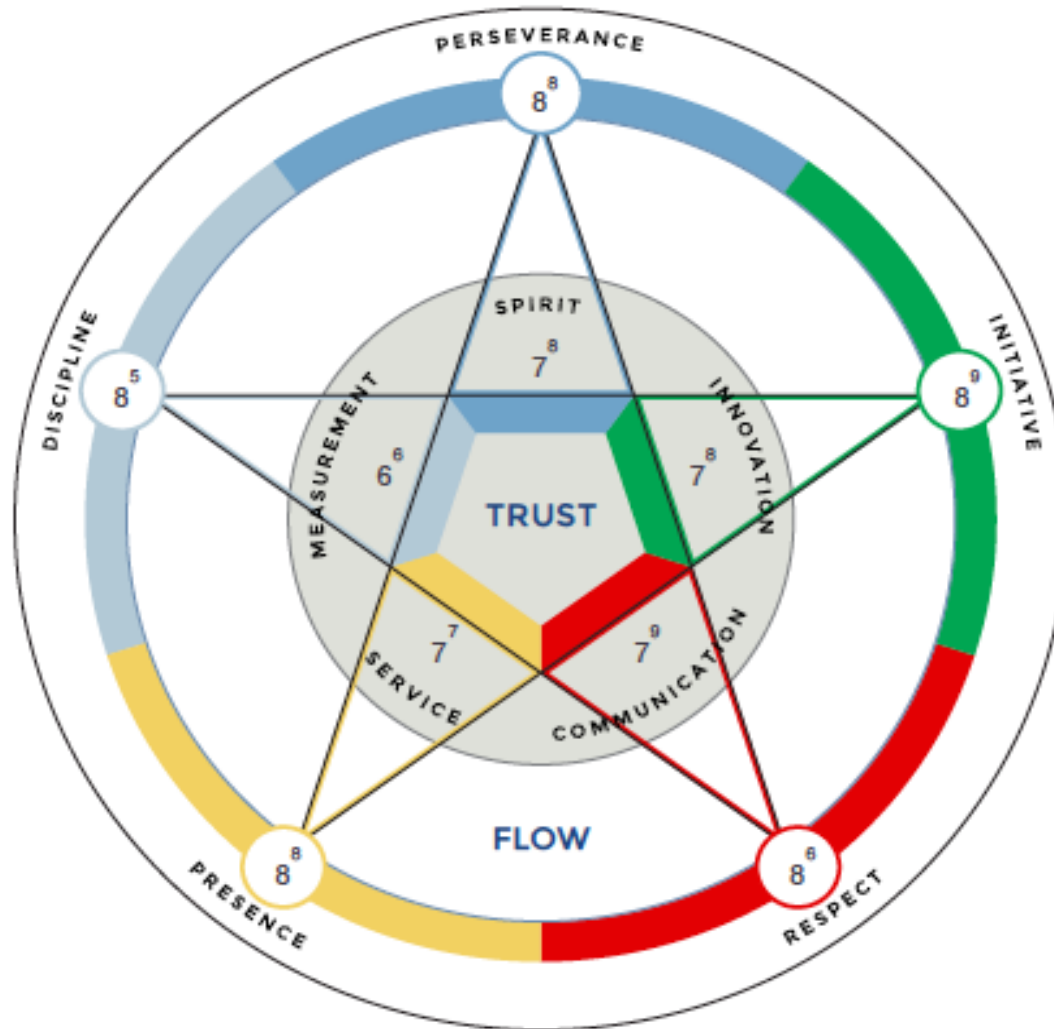




“Having high performing teams is the key to transforming and scaling your business. Building or optimizing the right teams, with the right people in the right place begins by knowing yourself and then your team”









*Transformational leadership is essential for addressing any organizational challenge and it relates a lot how you **inspire** and **mobilize** your Team(s) to **embrace** the purpose, vision and **execute** together.*



*Connect with your
feelings and with others*



**Transformational
Leadership**

*Be curious and
open minded*

*Be inspiring through
telling relevant stories*



1. Start with an inspiring Purpose/Mission and Key Challenge

2. Ensure people in the Teams know their strengths and best roles in TEAMS.

3. Ensure people know others in the team and the basics of team flow.

“Everything starts with knowing yourself and others”



4. Address blocking factors and create team flow

5. Create better understanding of each other by being curious, open minded and sharing stories/examples of challenges & successes

6. Work together in multifunctional/multicultural teams to create a strategy and action plan to deliver the results



“With the massive changes on going in the 21st century where Labour, Information and Money are moving easily and fast having motivated individuals and high performing teams will be the most important competitive advantage”



Thank You! Questions?

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