



## Who Are We?





#### **NGOs**



- The paradox:
- Should they have HR Departments?
- The argument is External & Internal



## External

- Salaries & Related costs
- "Why is your salary expense so high?"
- "I want my donation to go to conservation"
- Someone else should pay for the non-

essentials





### Internal

- We are a conservation organization so----
- Why spend money on other things?





## The NGO



- Salaries versus market rates
- The calibre of people hired
- The challenge of recognition



# Recognition

- Redesign programmes
- Learning as a tool

Development





# Learning

- The challenge
- The opportunity
- The necessity



# Development

- The real challenge
- One possible solution





#### **Past, Present, Future** WWF HK AGM November 30 2010



#### +100

WWF is in over 100 countries, on 5 continents

1961

WWF was founded In 1961 \_\_\_\_



+42,000

WWF-Hong Kong has over 42,000 individual financial supporters

1981

WWF-Hong Kong was established in 1981, to deliver solutions for a living planet

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